

KENNETH CORIOSO

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SUMMARY

Revenue-driven sales leader with 15+ years of experience driving growth across healthcare, digital marketing, and regulated industries. Proven ability to build pipelines from zero, close complex high-ticket deals, manage long sales cycles, and retain high-value clients. Former business owner and executive operator with deep credibility in consultative selling, C-suite conversations, and enterprise account management.

SKILLS AND CERTIFICATIONS

Consultative Selling | High-Net-Worth Sales | Enterprise Accounts | Pipeline Development | Quota Achievement | CRM & Sales Analytics | EMR Sales | Negotiation & Closing | Territory Growth | Client Retention

2025-Present

Senior Account Manager

Asset Marketing Services | Eagen, MN

Gold and silver bullion sales to high net-worth individuals under the banner of GovMint.com and New York Mint.

2021-2025

Director of Sales and Marketing

S&C Technologies | Murrieta, CA

S&C Technologies provides consulting services, web development, Google & Microsoft Ads management, telephony and CRM services.

2014-2021

Director of Operations

Inland Detox | Temecula, CA

Managed all aspects of operations, human resources, state licensing, third-party accreditation and IT.

2009-2014

VP of Operations

Prime Mover Media | Murrieta, CA

Provided web development, Google and Microsoft Ads management, CRM and telephony services to small and medium sized businesses.

2008-2009

Search Marketing Specialist

LoanSafe.org | Corona, CA

2004-2008

Owner & Operator

I.E. Real Estate | Temecula, CA

2025

Data Analytics Certificate
University of Texas at Austin

2003

Master of Arts in Organizational Communication
University of Illinois at Urbana-Champaign

2001

Bachelor of Arts in Philosophy
California State University at Chico