

## IURI SMIRNOV

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### CERTIFICATIONS

- **H&R Block Income Tax Certificate** (November 2025)
- **H&R Block Income Tax Preparer Level 2 Certificate** (March 2026)
- **Intuit Bookkeeping Badge And Certificate** (September 2025)  
[https://www.credly.com/badges/c39becb3-7cca-48c7-938b-ceaa918d96dd/public\\_url](https://www.credly.com/badges/c39becb3-7cca-48c7-938b-ceaa918d96dd/public_url)
- **Colorado Real Estate License** (December 2024 - present) #: FA. 100107706 Associate Level Real Estate Broker

### EXPERIENCE

#### **Tax Return Preparer**

*H&R Block • Denver, CO • November 2025- present*

- Prepare multiple individual tax returns during tax season
- Resolving tax return issues, preparing amended returns, extensions in aftertax season

#### **Real Estate Agent**

*Keller Williams DTC LLC • Denver, CO • December 2024 - present*

- Host open houses and property showings for prospective buyers
- Use Multi Listing System ReColorado and internal KW database
- Create QR-code-accessible Google forms and Google sheets to collect client information
- Host events for prospective clients

#### **Product Demonstrator**

*CDS (Club Demonstration Services) in Costco • Arvada, CO • December 2023 - present*

- Demonstrate product samples
- Market and sell a wide range of products from food to power stations to Costco customers
- Prepare food samples with compliance to food safety regulations

#### **Real Estate Investor and Apartment Flipper**

*Self-Employed • Ekaterinburg, Russia and Kostanay, Kazakhstan • October, 2016 - August, 2023*

- Purchased, remodelled, and sold apartments

#### **Manager**

*Abagur-98 Real Estate Agency • Ekaterinburg, Russia • February 2001 - September 2016*

- Managed employees and distributed work tasks.
- Onboarded and trained new agents.
- Helped agents work with customers effectively, resolved disputes.
- Worked with legal advisors to create effective business processes.
- Created and supported office computer network.
- Used Microsoft Access to create and maintain the company database.
- Designed and maintained marketing campaigns.

### EDUCATION

**H&R Block Income Tax Course Level 2** • March 2026

**H&R Block Income Tax Course** • November 2025

**Intuit Academy Bookkeeping Course** • September 2025

**Denver Real Estate School** • October 2024 - November 2024

**Saint Petersburg State University** • January 1990 • Master of Science in Physics