

WILLIAM NIEVES

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DIRECTOR OF LAW ENFORCEMENT PROFILE

Vigilant professional with a solid foundation and expertise in directing all full life-cycle operations of law enforcement agencies and overseeing personnel to maintain effective law and order situations. Detailed-oriented individual with sound proficiencies in assigning tasks, building community trust, devising strategic plans, allocating resources, and planning multiple law enforcement operations, including crime prevention, patrols, and criminal investigations to ensure safe and crime-free communities. Proven ability to implement policies for inappropriate conduct and create new policies focused on cultural sensitivity and awareness. Enthusiastic team leader, adept at coaching, motivating, and facilitating individuals in achieving desirable outcomes. Known for fostering collaborative environments and driving continuous improvement initiatives to achieve operational excellence. **ADDITIONAL STRENGTH INCLUDES:**

Law Enforcement Operations | Strategic Planning & Execution | Crime Prevention | Resource Allocation
Personnel Management | Criminal Investigations | Policy Implementation | Community Relations
Public Safety | Team Leadership | Crisis Management | Conflict Resolution | Continuous Improvement

EDUCATIONAL BACKGROUND

Doctor of Philosophy (Ph.D.) Martial Science, 2014 | The International University San Diego, San Diego, CA
Bachelor of Science in Criminal Justice | College for Professional Studies, Boca Raton, FL
ACT 120 Police Officer, Municipal Police Officers Training and Education Act 120, Indiana, PA
Corporate Protection Specialist VIP Protection, Institute of Security & Technology, Pittsburgh, PA

RELEVANT EXPERIENCE

SENTINEL INVESTIGATIVE & FUGITIVE RECOVERY SERVICES, LLC, CARLISLE, PA

OWNER / PRIVATE INVESTIGATOR / FUGITIVE RECOVERY SPECIALIST

Streamlined case documentation by conducting investigations and documenting findings in concise reports. Evaluated and enhanced employee performance by carrying out undercover operations.

- Bolstered security measures and refined investigative processes by implementing necessary protocols and leading team of 40.
- Raised case resolution rates by 30% through analyzing data and employing advanced surveillance techniques.
- Increased accuracy and client satisfaction of background checks by implementing cutting-edge digital tools.
- Fostered a team-oriented environment by mentoring junior investigators and promoting professional growth.

MIDDLESEX TOWNSHIP POLICE DEPARTMENT, CARLISLE, PA

K9 OFFICER

Augmented accuracy in evidence documentation and crime scene analysis by managing evidence utilizing diverse technical equipment. Drove criminal apprehension and narcotic detection by handling dual-purpose patrol canines.

- Ensured public safety by promptly responding to emergencies and applying critical thinking to solve complex cases with K9 assistance.
- Introduced community outreach programs to foster stronger public-police relations and build trust.
- Led the K9 unit to a 40% increase in narcotics captures by rolling out enhanced training programs.

CUMBERLAND COUNTY DRUG TASK FORCE, CARLISLE, PA

NARCOTIC DETECTIVE

Enhanced case integrity by testifying as a key witness in court and gathering critical information from complainants, witnesses, and accused persons. Ensured legal compliance by preparing and executing search and arrest warrants.

- Protected undercover investigators by photographing narcotic transactions while participating in high-stakes raids and arrests.
- Slashed local drug activities by leading critical narcotic arrests, strategizing raid operations, and analyzing transaction data.
- Enhanced undercover safety by pioneering new surveillance methods and devising tactics for intercepting illegal drug trades.

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CARROLL TOWNSHIP POLICE DEPARTMENT, DILLSBURG, PA

PATROLMAN

Ascertained public order as a Patrolman by enforcing motor vehicle and criminal laws. Lowered incident response times through efficient protocols and streamlined emergency response. Elevated community safety by monitoring and enforcing local laws with high attention to detail.

- Strengthened positive community relations through proactive engagement and support initiatives.
- Addressed and prevented local crime by executing effective policing techniques.
- Improved area law enforcement by analyzing crime trends and strategically deploying resources.

PROFESSIONAL OVERVIEW

EXP COMMERCIAL, LLC, NATIONAL

2020 TO 2024

DIRECTOR OF COMMERCIAL BROKERAGE OPERATIONS, 2024

Directed commercial operations to drive sustained business success while orchestrating key initiatives that aligned with long-term organizational goals. Fostered an environment of innovation and excellence by providing visionary leadership to a diverse team of professionals.

- Significantly expanded the client portfolio through in-depth strategic market analysis and robust relationship management, securing valuable new partnerships, and strengthening existing ones.
- Elevated business reach and penetration by introducing groundbreaking approaches focused on differentiated companies in a competitive landscape.

SENIOR PRINCIPAL BROKER, 2022 TO 2023

Optimized decision-making processes by guiding commercial state principal brokers and supervisory brokers. Identified opportunities for streamlining operations and improving overall productivity based on detailed analyses of tool metrics.

- Augmented organization's expansion and market influence by rolling out growth and outreach initiatives under the guidance of the President of eXp Commercial.
- Secured new broker partnerships by leading strategic growth initiatives and building strong relationships.

PRINCIPAL BROKER, 2020 TO 2024

Maintained high levels of productivity and quality standards by managing daily operations and supervising teams. Generated valuable leads and boosted business development by building relationships with a wide range of stakeholders.

- Improved visibility and business engagement by strategically engaging with stakeholders and generating leads.
- Amplified efficiency and profitability by leading operations and enhancing team synergy.

NEXGEN COMMERCIAL, BROKERED BY EXP REALTY LLC, MAGNA, UT

2020

PRESIDENT

Reduced potential legal risk by ensuring meticulous adherence to contract terms and streamlining transaction processes. Honed agent skills across the nation through targeted educational initiatives focused on improving sales techniques.

- Exceeded sales targets by 20% through directing top-performing teams and implementing effective strategies.
- Elevated team performance and client satisfaction by introducing advanced sales strategies and fostering a culture of client-focused service.

NIEVES REALTY GROUP LLC, BROKERED BY EXP REALTY, MAGNA, UT

2015 TO 2020

RESIDENTIAL & COMMERCIAL REAL ESTATE TEAM OWNER

Obtained optimal outcomes in buyer-seller negotiations by effectively leading discussions and mediating interests. Surpassed client expectations and enabled informed decision-making by providing expert advice on market conditions, legal requirements, and financial matters.

- Increased client interest and engagement by strategically curating property displays to highlight key features.
- Boosted client portfolio growth by strategically analyzing market trends and expanding professional networks.
- Enhanced transaction accuracy by refining property evaluation processes and ensuring precision in listings.
- Raised team performance and client satisfaction rates through focused training of more than 30 agents.