

Christian J. Bittman

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PROFESSIONAL SUMMARY

Results-driven Florida Real Estate Broker with 37 years of experience specializing in luxury waterfront properties, distressed assets (short sales & REO), timeshare/vacation ownership sales, and large-scale portfolio transactions. Proven top producer with a track record of closing high-volume deals across Central and South Florida and Washington, D.C. Recognized statewide instructor and expert negotiator who has successfully represented buyers, sellers, and investors in complex transactions exceeding \$216 million. Currently licensed and active in Florida and Washington, D.C., with immediate availability for new opportunities.

LICENSURES & CERTIFICATIONS

- **Florida Real Estate Broker** – Active since 2002 (Salesperson since 1989)
- **Multiple Listing Service (MLS)** – Member since 1999
- **Florida Real Estate License Statewide Instructor** – IFREC, 2002–2007
- **Maryland Title Examiners License** – 2009
- **Washington, D.C. Real Estate Salesperson License** – Active 2025

PROFESSIONAL EXPERIENCE

Marriott Vacation Club

Sales Executive & Exit Package Presenter

Washington, D.C. Metro Area | 2024–Present

- Promoted to Sales Executive in July 2025 after delivering exceptional performance in exit package presentations.
- Achieved \$300K in sales volume within first 90 days (August 2025), closing 6 transactions with a 15% close rate and 100% retention of all sales.

Self-Employed FL RE Buyer's Broker of Record / Broker Associate

Boca Raton, FL (Palm Beach to Pompano Beach) | 2011–2021 & 2011–Present (Active Florida Broker)

- Owned and operated independent buyer's brokerage serving investors and individual clients across South Florida.
- Served as Broker Associate for multiple local offices while maintaining full broker status.
- Acted as paid consultant on a \$216 million multi-state hotel portfolio sale in 2013, coordinating due diligence and closing for institutional buyer.
- Managed short-sale and REO transactions for distressed properties throughout South Florida.

The Bittman Group, LLC *Owner / Broker*

Orlando, FL | 2004–2006, 2010-2011

- Initially specialized in closing Lakefront residential and raw land properties sale
- Investor heavy portfolio creation of w/f rentals and flips. (25 personal flips)
- When Markets fell, developed short-sale and REO operations across Central Florida, assisting numerous homeowners facing deficiency judgments and underwater mortgages.
- Negotiated complex short-sale contracts with major lenders (Wells Fargo, Lehman Brothers, etc.).

Hilton Grand Vacations Club – Telesales Division

MetroWest Call Center, Orlando, FL | 2006-07

Ranked #1 out of 136 sales representatives in total sales volume, generating \$1.36 million in less than 12 months with a cancellation rate under 1% (91 closings).

- Set all-time company record for highest monthly sales volume in August 2007.
- Named Salesperson of the Month four times (May, July, August, October 2007).

IFREC Institute of Florida Real Estate Courses

Statewide Licensed Real Estate Instructor

Orlando, FL | 2001–2007

- Traveled throughout Florida teaching all state-required pre-licensing (FREC 1 & 2) and post-licensing courses for the largest real estate school in the state.
- Delivered dynamic classroom instruction using PowerPoint, overhead projection, and interactive methods; consistently rated “excellent” by 92% of students.

Additional Contract & Early Career Roles

- *New England Realty (2018)* – Call-center representative closing off market deed-in-lieu transactions across four South Florida counties.
- *Stewart Approved Title (2002–2003)* – Title Examiner, Kissimmee, FL.
- *Executive Chef Sabbatical (2009–2010)* – Annapolis, MD (one-year culinary sabbatical following Maryland Title Examiners licensure).

Early Real Estate Career

Central Florida Waterfront Specialist | 1988–2008

- Closed 300+ contracts with combined sales volume exceeding \$500 million across 10+ counties, focusing on waterfront and luxury properties.

EDUCATION

Le Cordon Bleu College of Culinary Arts *Associate of Science in Culinary Arts, with Honors*
Orlando, FL & Santa Barbara, CA | 2008–2010

University of Maryland

Undergraduate Studies in Chemistry & Mathematics
College Park, MD

Sweet Briar College

Undergraduate Studies in Biology, Classical Piano & Italian
Amherst, VA

Additional Early Education

Sidwell Friends Middle School (1973) • Churchill High School (1976)

References available upon request.