

JASMINE WILLIAMS

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LICENSED LIFE, ACCIDENT & HEALTH INSURANCE AGENT

Remote Sales | Health & Medicare Enrollment | Licensed (Michigan)

PROFESSIONAL SUMMARY

Licensed Life, Accident & Health Insurance Agent with experience in phone-based sales, lead follow-up, and client enrollment. Comfortable in fast-paced call environments, following scripts, and helping customers make decisions. Background includes sales, compliance-related work, and customer service. Seeking a fully remote W-2 role with provided leads and base pay.

CORE SKILLS

Michigan Life, Accident & Health Insurance License; Remote Phone Sales; Medicare & Health Plan Enrollment; Warm Lead Follow-Up; Script-Based Selling; CRM Systems; High-Volume Calls; Compliance Documentation; Customer Service

PROFESSIONAL EXPERIENCE

Realty Executives Home Towne – Real Estate Agent (2016–Present)

Handle client conversations from inquiry to closing. Generate and follow up with leads. Negotiate offers and guide transactions. Build referral relationships.

Michigan Auto Title – Title Service Representative (2020–2023)

Managed high call volume and customer inquiries. Processed 500+ files monthly for compliance and accuracy. Resolved issues and maintained records.

The Monzo Group – Inside Sales Representative (2019–2020)

Worked warm inbound leads and scheduled appointments. Followed sales scripts. Maintained CRM tracking and met weekly goals.

PepsiCo Beverages – Route Sales Representative (2017–2019)

Managed retail accounts and customer relationships. Maintained orders and met sales targets.

AVAILABILITY

Available for fully remote work and immediate start.