

Gerry McLoughlin - Resume

20 Years of Sales exp. Bach, Bus. /Sales and Mkt.

At a Glance.....

● Sales experience ✓ 20 Years+ ● Mkt experience ✓ 20 Years +
● Self Starter ✓ ● Lives in heart of Naples at Parkshore ✓ - (low commute)
● Experience with high end customers ● In-depth knowledge of purchase decision making ✓ ● Own transport ✓ ● Ready to start ✓ ● Clean Record, DL etc.

EXPERIENCE

Clean Up Group International Inc. — Top salesman

Mar 2015 - Mar 2020

Achieved highest sales volume among all salesmen (consistently)

Generated sales own leads too, maximized existing sales leads with ease.

Furloughed due to C19 - Co. future uncertain.

Courtyard Marriott - Naples FL

MONTH Mar 2014 Mar 2015

Worked cross functions in hotel with view to opening own hotel (future).

Worked several positions including front desk for one year. Certified in Marriott customer excellence training.

Sun Realty Co. /Century 21 etc, Naples — Realtor '06 - 2014

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Long history of Real estate sales. Worked one on one with buyers and sellers, lots of contract work. Proficient in all RE areas (ask if interested).

EDUCATION

Galway University, Ireland (NUIG) Degree in Business. Hons.

St Mary's college Galway. SAT's etc. Honor student

PERSONALITY TYPE:

Friendly, focused, reserved, like working as part of a team or alone (-played Rugby for 10 + years as a kid).

**Let's move forward! Call me to set up an interview
Gerry (239)601-3339**

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Naples, FL 34103

(239) 601-3339

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SKILLS

Sales and Marketing. Deep understanding of customer decision making, strong ability to win over customers by understanding left brain / right brain decision making, impulse buying, key decision maker, purchase eval. etc.

Inside sales/ outside sales. Ability to sell over phone in under 2 minutes, demo based sales, telemarketing.

AWARDS/ ACHIEVEMENTS

Real Estate License,

Bach, Bus. Studies Mkt.

Marriott Excellence in Cust. service Cert.

Top achiever Century 21.

First successful short sale in Collier Co.. 2010

Mem. NABOR, Mem. NAR, Former: BMI, Chamber, BNI.

PAST TIME: I buy and remodel homes in spare time.

LANGUAGES

English (1st), Sp, Fr, Dut, Rus, Ir.

