

## **Meredith Church**

Independent Consultant and Strategist  
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**Summary:** experienced sales agent, specializing in the health and life industry, able to meet the needs of multiple people, as well as work with different CRM program; recruiting and team building, product presentations

**Skills:** marketing, networking, experience with multiple CRM platforms  
Experience in Microsoft Office, Google Suite,

### **Work Experience:**

**Access Your Path:** July 2024 – Present: Sales Coordinator: overseeing the daily activities of the sales team, helping the sales team meet their goals, recruiting and onboarding new sales agents

**Rockridge Horizon** March 2021 – Present: evaluating the needs of individual clients, pivoting and creative thinking, Salesforce, Switchboard CRM experience, self marketing

**Aflac Insurance:** November 2020 – Present: Helping business owners and employees understand supplemental insurance, business to business sales and networking, cold calling, face to face prospecting

### **Education:**

Westfield State University; Bachelor of Arts, Class of 2009

### **Professional Licenses:**

Real Estate License: Massachusetts

Health and Life License: Massachusetts, New Hampshire, Pennsylvania, Virginia, West Virginia